

MIA Listening Session: Commercial Insurance Issues Facing Small Businesses

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Triple-I & Its Mission



How Insurance Drives Economic Growth

Safety/ Security



1 Insurers are financial first responders



2 Insurers are risk mitigators

Economic/ Financial Stability



3 Insurers are capital protectors



5 Insurance sustains the supply chain



4 Insurance is a partner in social policy



6 Insurers are capital infusers

Development



7 Insurers are community builders



Insurers are innovation catalysts



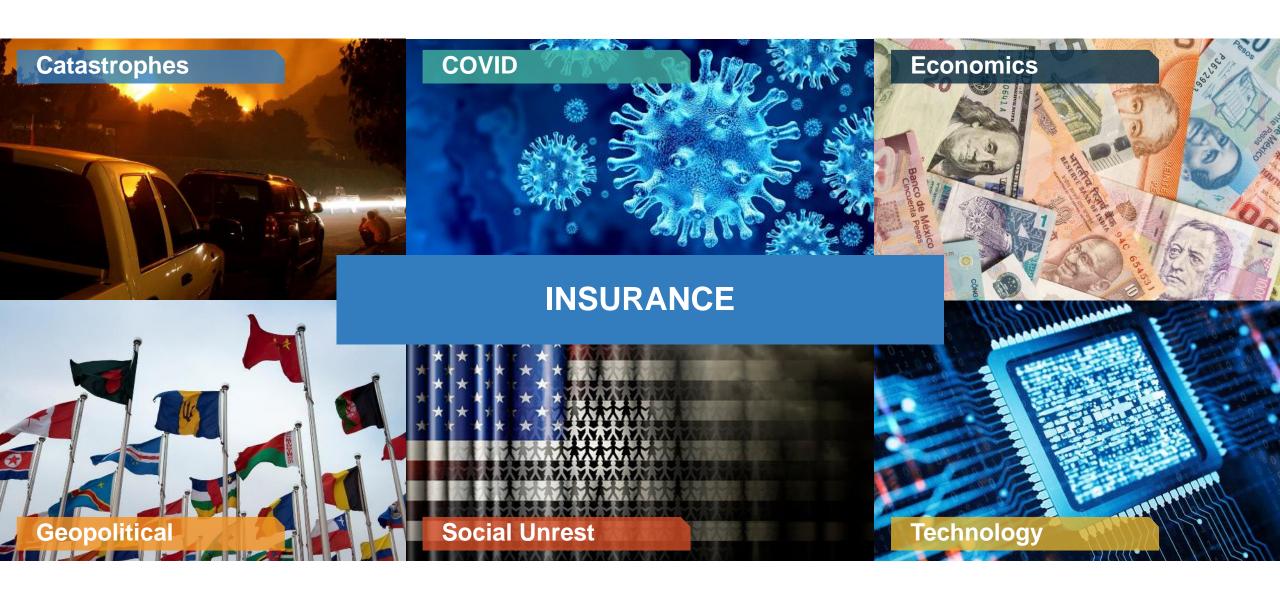
8 Insurance enables infrastructure improvements



10 Insurers are credit facilitators



The Disruption Continuum





State of the Commercial Insurance Market

Hard market conditions continue

Commercial Multi-Peril

Rising replacement costs

- ☐ Steel mill products up 112 percent
- ☐ Plastic construction products up 35 percent.
- ☐ Diesel fuel up 56.5 percent.
- ☐ Aluminum mill shapes up 32.7 percent.
- ☐ Copper and brass mill shapes up 24.8 percent over the year.
- ☐ Architectural coatings" (includes paint) up 24.3 percent.
- ☐ Lumber and plywood up 21.1 percent.
- ☐ Insulation up 19.2 percent.
- ☐ Trucking up 18.3 percent
- Construction machinery and equipment up 11.4 percent.

Delays replacing technology equipment



Global chip shortages, Supply chain issues

Constrained premium growth

Due to uncertainty and postponing capital investments





Key Industry Risks

Key Risks

Cyber



Catastrophes

Forbes

June 4, 2021, 3:58 PM EDT

Fed Chair Powell Warns That Cyber Attacks And Covid-19 Spreading Again Are The Biggest Risks To The Economy

Jonathan Ponciano Forbes Staff Apr 11, 2021



Policy: Finance & Tax

The soaring market that threatens to derail the economic recovery

Housing costs could eventually boost inflation by as much as 2 percentage points by the end of next year, though the effects could be felt sooner, according to a forecast from Fannie Mae.





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Employment Practices Liability

Supply chain issues

Pandemic & Its Impacts



Key Risks

Cyber

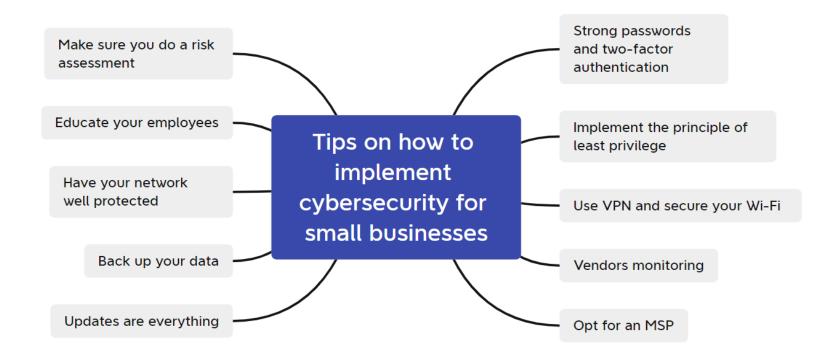




Key Risks

Cyber

TIPS TO MAKE YOU SMALL BUSINESS MORE SECURE





Pandemic Risks

COVID-19 and economic recession and recovery have changed how we live and work, with impacts across most insurance product lines including areas such as business interruption.

Business Interruption

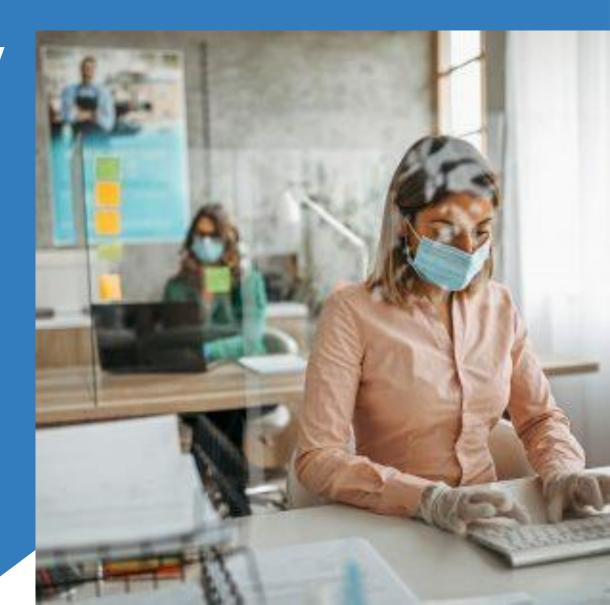
Insurance industry defended commercial policy contract language, but lawsuits continue







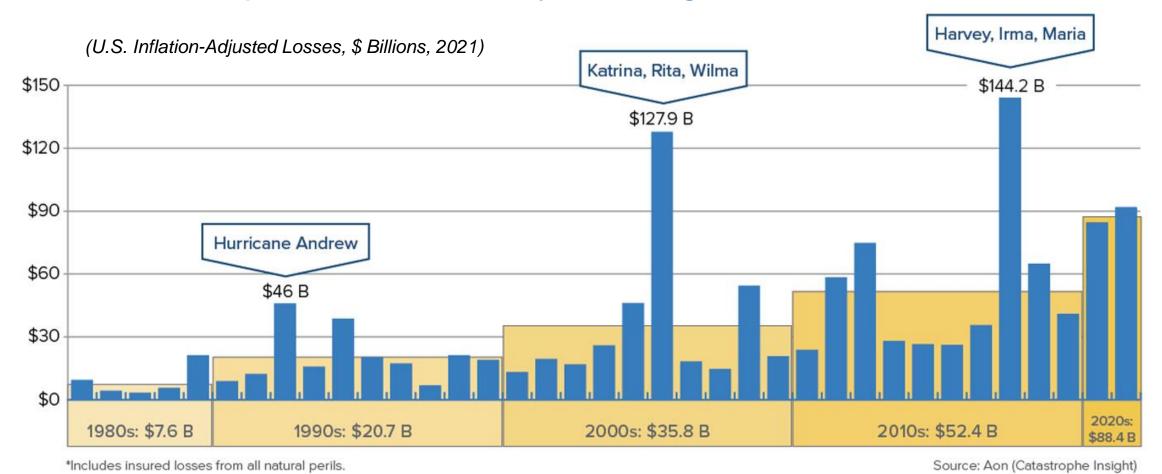
Employment Practices Liability



Catastrophes



U.S. Catastrophe Losses Steadily Climbing

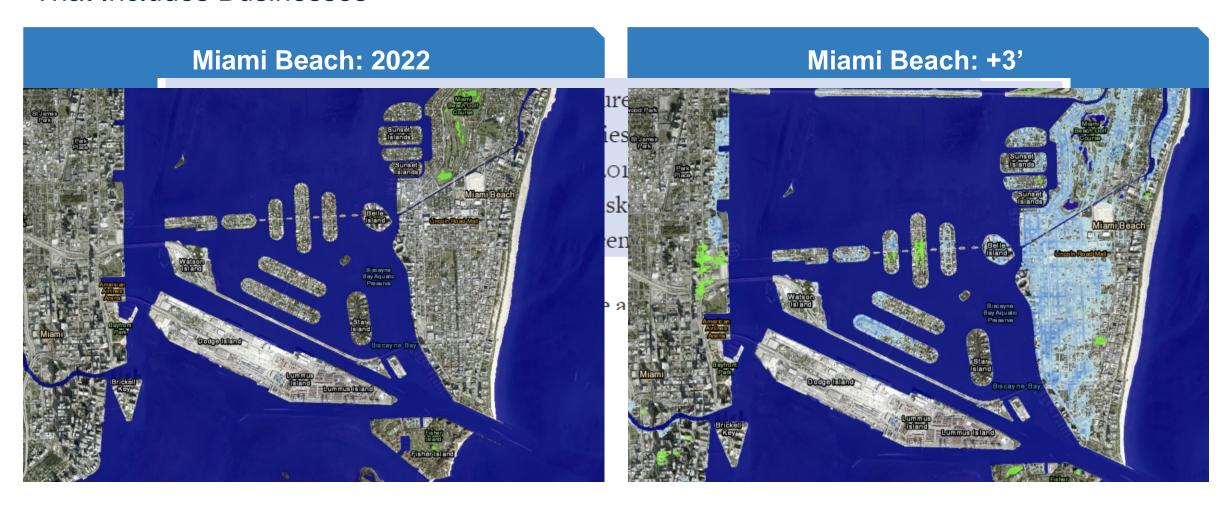


Insured Cat Losses are Increasing at an Alarming Rate – Nearly 700% Since 80's



People are Living More In Harm's Way

That Includes Businesses





2021 Is a Preview of Evolving Climate Risk

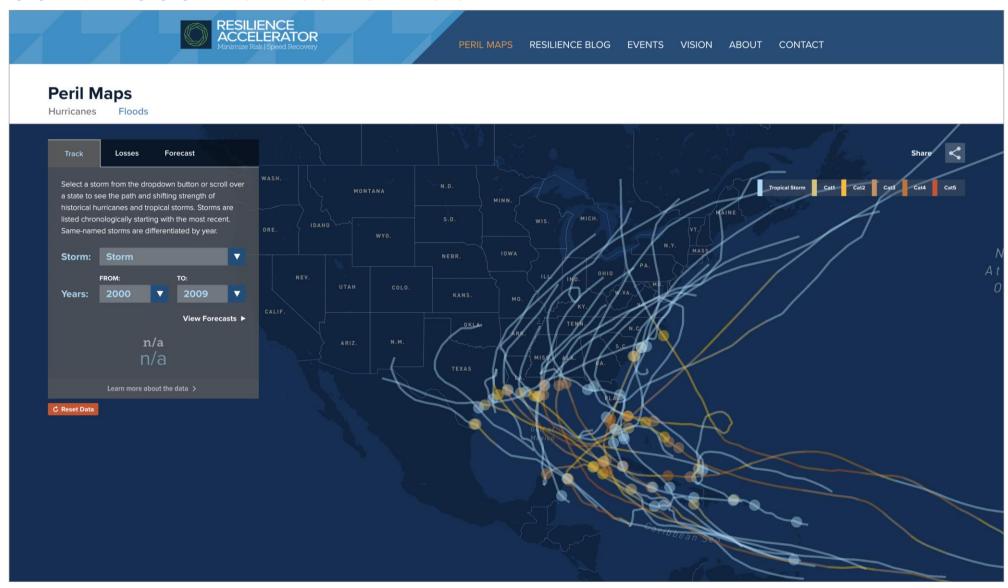








2000 to 2009 Hurricane Track





What does this all mean for small businesses?

■ Business success and risk are inherently intertwined. Small businesses have an opportunity to make risk management — from better understanding of their exposures to updating their risk mitigation strategies and insurance program — a priority, so if they do have a loss, they can build back stronger.







Informed. Empowered.

Thank you!

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